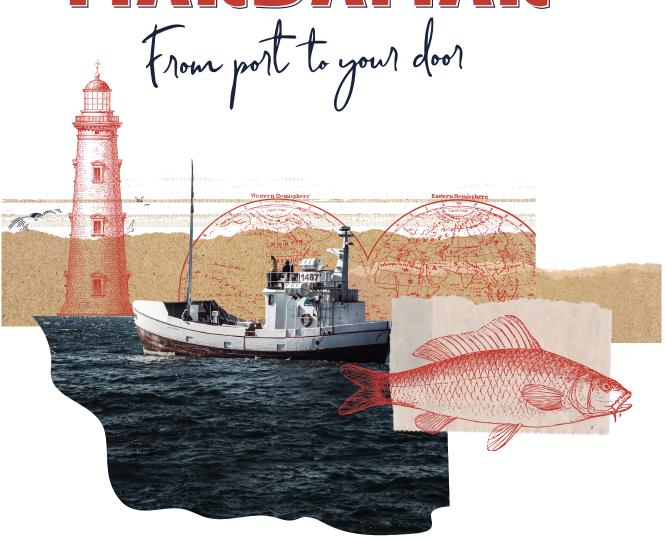


### MARBANAR 1



### **FoodService**

Ed. 2024







FROZEN CEPHALOPODS, SEAFOOD, FISH, MEATS, PRECOOKED FOODS, AND VEGETABLES

DAILY DELIVERY IN THE PROVINCE OF ALICANTE

**EXPERT COMMERCIAL ADVISORS** 

PRODUCT CONTINUITY

**FOODSERVICE PERSONALIZED PROPOSAL** 

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### **Products**



### Our history

Philosophy From port to your door

Our philosophy from port to your door makes us offer a personalized service of frozen fish and seafood according to the needs of our clients.

Our value chain is what allow us to offer a specific services for each customer: foodService, fish-shops, wholesalers, distributors, industrials, hypermarkets. And we always offer the best technical and commercial advises to our clients.





Carlos Martínez starts the activity of buying and selling frozen fish.



Marbamar was founded by the Martínez-Lledó family focused on wholesale of fish and seafood from Santa Pola, Las Palmas, and Morocco.

**>>** 1985 - 90

Thanks to a heavy investment, we werw able to reach a capacity of more than 2.500 tonnes in storage warehouse.



**>>** 2001

The second generation of the Martínez family opened new facilities and started the cold storage rental and Customs Warehouse.



**>>** 2012

The third generation of the Martínez family is the one who assures the mission to lead the carge to digitalization and internationalization.

**D** 2015 - 17

We expaded the distribution of frozen fish and seafood with new delegation in Las Palmas and Cádiz.



**>>** 2020

Professionalization and digitalization to meet the new needs of our client; industrial, wholesale, retail, FoodService and fish markets.



**D** 2023

Large investment in R&D&i, for the automation of processes in the production and logistics room. Marbamar turns 70 years old.



### Our customers



#### FoodService

We provide and adapted service to hotels, restaurants, and FoodService according to their requirements at any time.



### Catering, companies, hospitals, schools, etc.

We have specific products for each of the groups, offering the best quality.



#### Wholesale

We ensure the quality of the product from point typen don with a continuous and regular service with the best quarantees.



#### Fish markets

We guarantee quality and control from part to your don'to bring frozen fish and seafood to our clients in the best condition.



#### Industrial

We work with big food companies guaranteeing the control, tracking, and production of our frozen fish and seafood.



#### Retail, department stores

Service adapted to large chains with the commitment of supply and quality in all our products.



#### Trader

We adapt our sales sizes to the market needs of our customers for their subsequent service.

### 71 YEARS OF EXPERIENCE, NEGOTIATION AND CONTROL



### In figures:

- ▶▶ + 4.500.000 Kg.
- ▶▶ + 1.000 Customers
- ▶ + 2.000 Products

If we have access to the highest quality of fish and seafood is due to the experience of several generations dedicated to the same activity. Throughout 71 years, we have created business alliances and trusting relationships with the best fishing grounds all over the world.

Our teams are made up of authentic selection experts who know the product and the original market in depth.

# Cephalopools





## Cephalopods



CHINESE BABY SQUID BONELESS Loligo chinensis

6 x 1 kg
Recommendation: Frying.



INDIAN BABY SQUID

Loligo duvauceli
12 x 1 kg.

Recommendation: Frying.



INDIAN BABY SQUID BONELESS

Loligo duvauceli
6 x 1 kg

Recommendation: Frying.



NATIONAL BABY SQUID

Alloteuthis spp 7 x 1 kg.

Recommendation: Frying.



**BABY CUTTLEFISH** 

Sepia elegans

 $7 \times 1 \text{ kg}$ .

Recommendation: Frying, grilled.



CLEANED INDIAN CUTTLEFISH I.Q.F.

Sepia pharaonis

u1, 1-2, 2-4, 5-7

1 x 6 kg. aprox.

Recommendation: Frying.



NATIONAL CUTTLEFISH

Sepia officinalis

4 x 6 kg aprox.

Recommendation: Frying, grilled.



NATIONAL CUTTLEFISH

Sepia officinalis

1 x 6 kg.

Recommendation: Frying, grilled.



NATIONAL CUTTLEFISH ROE

Sepia officinalis

12 x 1 kg.

Recommendation: Grilled.

## Cephalopods



NATIONAL CUTTLEFISH
STRIPS
Sepia officinalis
7 x 1 kg.
Recommendation: Chopped, rise.



OCTOPUS
Octopus vulgaris
1 x 20 kg.
Recomendación: Galician octopus, grilled.



TENTACLE
Octopus vulgaris
4 x 1.5 kg aprox.
Recomendación: Galician octopus, grilled.

**COOKED OCTOPUS** 



CLEANED SQUID

Loligo duvauceli

6 x 1 kg.

Recommendation: Frying.



INDIAN SQUID

Loligo duvauceli

6 x 2 kg. 3x 4 kg.

Recommendation: Frying.



CHOPED SQUID

Loligo duvauceli
6 x 1 kg.

Recommendation: Frying, rise.



NATIONAL SQUID

Loligo vulgaris

GG, G, M, P, 2P, 3P, 4P

1 x 12 kg.

Recommendation: Grilled.



PATAGONIAN
SQUID
Loligo doryteuthis
8 x 1 kg.
Recommendation: Frying, rise.



CLEAN PATAGONIAN
SQUID
Loligo doryteuthis
8 x 1 kg.
Recommendation: Frying, rise.

## Cephalopods



**SQUID TUBE** 

Illex argentinus

21 - 24, 24+

1 x 5 kg.





**SQUID TUBE** 

Dosidicus gigas

200-400

1 x 5 kg.

Marbamar

Recommendation: Frying, battered.



**SQUID DICE** 

Dosidicus gigas

200 - 400

5 x 1 kg.

Recommendation: Frying, battered.



### PREMIUM SQUID TUBE

Illex argentinus

21 - 24

1 x 5 kg.

Marbamar Premium

Recommendation: Frying, battered.



### **SQUID RINGS**

Dosidicus gigas

6 x 1 kg.

1 x 6 kg.

Recommendation: Frying, battered.



### **SQUID STRIPS**

Dosidicus gigas

5 x 1 kg.

1 x 5 kg.

Recommendation: Frying, battered.





## Senfood



BROWN CLAM

Meretrix lyrata

40 - 60.
6 x 1 kg approx.

Recommendation: Steam, soup.



LOBSTER

Homarus americanus
350-400, 400-450.

1 x 5 kg.

Recommendation: Grilled, rise.



NORWAY LOBSTER

Nephrops norvegicus

000, 00, 0, 1, 2, 3, 4, 5.

4 x 1.5 kg.

Recommendation: Grilled, rise.



WITHE CLAM

Meretrix lyrata

60 - 80.
6 x 1 kg approx.

Recommendation: Steam, soup.



LOBSTER

Panulirus mauritanicus

100 - 200, 200 - 300, 300 - 400,
400 - 500, 500 - 600, 600 - 800
800 - 1000, 1000.

1 x 5 kg. approx.

Recommendation: Caldero, grilled.



MUSSLE

Mitus mytilus

Half shell, meat, jugosón.

1 x 10 kg, 1 x 6 kg, 6 x 1 kg.

Recommendation: Grilled.



## Senfood



PRAWN

Plesionika edwardsii

4 x 2.5 kg. approx.

Recommendation: Cooked.



RED PRAWN

Aristeus variens

1, 2, 3, 4, 5, 6, 7.

12 x 1 kg approx.

Recommendation: Grilled.



SCARLET PRAWN

Plesiopenaeus spp
1, 2, 3, 4, 5, 6, 7.
6 x 1 kg approx.

Recommendation: Grilled.



WHITE PRAWN

Penaeus kerathurus

1, 2, 3, 4, 5, 6.

12 x 1 kg approx.

Recommendation: Cooked, frying.



PREMIUM PEELED PRAWN

Solonocera melantho

10-30, 30-50, 50-70.

6 x 1 kg.

Marbamar Premium

Recommendation: Rise, with garlic.



PEELED PRAWN
Solonocera melantho
10-30, 30-50, 50-70, 70-100
6 x 1 kg.
Marbamar
Recommendation: Rise, with garlic.

## Senfood



**BIG PRAWN** 

Pleoticus muelleri

1, 2, 3, 4, 5. 6 x 2 kg.

Recommendation: Grilled.



**BIG PRAWN TALE** 

Pleoticus muelleri

10/20, 10/30 PREMIUM

6 x 1 kg.

Recommendation: Rise, with garlic.



**SHRIMP** 

Penaeus vannamei

18-24, 24-32

12 x 1 kg.

Recommendation: Cooked, grilled.



**COOKED SHRIMP** 

Penaeus vannamei

40 - 60

4 x 2 kg.

Recommendation: Cooked.



**SCALLOP** 

Argopecten purpuratus

10 - 20, 20 - 30, 30 - 40.

8 x 1 kg. 10 x 1 kg.

Recommendation: Grilled.



TRUNCATE DONAX

Donax trunculus

 $12 \times 0.250 \text{ kg}$ .

Recommendation: Grilled.





ANCHOVY

Engraulis encrasicolu

P, M, G.
6 x 1 kg.

Recommendation: Frying, vinaigrette.



BLUE WHITING FILLET

Micromesistius pou-tassou

1 x 5 kg.

Recommendation: Grilled.



Prionance glauca
1 x 10 kg. approx.

Recommendation: Grilled.



Prionance glauca
1 x 7 kg.

Recommendation: Grilled.



DEEP FRIED FISH

1 x 8 kg.

Marbamar

Recommendation: Frying.



COD FILLET

Gadus macrocephalus

500-1000, 1000+

1 x 11 kg.

Recommendation: Menu, grilled.





COD FILLET

Gadus morhua

500-1000, 1000+

1 x 11 kg.

Recommendation: Frying, grilled.



SAITHE FILLET

Pollachius virens

500-1000, 1000+

1 x 6 kg.

Recommendation: Grilled.



JUMBO LOIN COD

Gadus morhua

1 x 5 kg.

Marbamar

Recommendation: Menu, grilled.



PREMIUM COD FILLET

Gadus morhua
+1000, Fillet.

1 x 11 kg.

Marbamar Premium

Recommendation: Grilled.



COD PIECES

Gadus morhua

1 x 6 kg.

Marbamar

Recommendation: Frying, grilled.



COD LOIN

Gadus morhua

1 x 6 kg.

Marbamar

Recommendation: Menu, grilled.



FISH SOUP

1 x 8 kg.

Marbamar

Recomendación: Bottoms, soup.



HAKE H.G.T.

Merluccius capensis

G, slice.
1 x 16 kg.

Recommendation: Grilled, sauce.



HAKE LOIN

Merluccius capensis

1 x 5 kg.

Recommendation: Grilled.



GROUPER

Epinephelus aeneus

GG, G, M, P.

1 x 24 kg. aprox.

Recommendation: Baked, caldero.



HAKE FILLET

Merluccius capensis
2-4, 4-6, 6-8.
1 x 5 kg. approx.

Recommendation: Grilled.



HAKE SLICE

Merluccius capensis

120-140, 140-160.

1 x 5 kg.

Recommendation: Grilled.





JOHN DORY FILLET

Zeus faber

70-100, 100-150, 150-200,
200-300, 300-500.

5 x 1 kg.

Recommendation: Grilled.



NATIONAL JOHN DORY HEAD OFF

Zeus faber
G, M, P.
1 x 24 kg.

Recomendación: Baked, grilled.



CHINESE MONKFISH

Lophius litulon

150/200 - 200/300

6 x 1 kg.

Recommendation: Frying, grilled.



MONKFISH SKIN OFF
Lophius piscatorius

100-250, 250-500, 500-1000, +1000.

1 x 12 kg. approx.

Recommendation: Grilled, sauce.



MONKFISH DICE

Lophius litulon
6 x 1 kg.

Recommendation: Frying.



MEDITERRANEAN SCALDFISH

Arnoglossus late

Mix.

1 x 20 kg. approx.

Recommendation: Grilled.



PANGA FILLET

Pangasianodon

hypophthalmus

5 x 1 kg.

Recommendation: Grilled.





SAND SMELT
Atherina boyeri
12 x 1 kg.
Recommendation: Frying.



NORWEGIAN SALMON FILLET

Salmo salar

1 x 10 kg.

Recommendation: Grilled.



SALMON PORTIONS
Oncorhynchus gorbuscha
1 x 6 kg.
Recommendation: Grilled.



SALMON SLICES
Oncorhynchus gorbuscha
1 x 6 kg.
Recommendation: Grilled.





SARDINE
Sardina pilchardus
20-30, 30-40
6 x 1 kg.
Recommendation: Frying.



SCABREAM

Sparaus aurata

Whole, gutted, fillet.

300-400.

1 x 5 kg.

Recommendation: Grilled.



SCORPION FISH

Scorpaena scrofa
1 x 12 kg. aprox.

Recomendación: Caldero, broth.



SEA BASS FILLET

Dicentrarchus labrax

Whole, gutted, fillet.

1 x 5 kg. approx.

Recommendation: Grilled.



SOLE

Cynoglossus senegalensis

GG, G, M, P.

1 x 12 kg. approx.

Recommendation: Grilled.



BLACK SOLE

Solea vulgaris

G, M, P, MIX.

1 x 6 kg.

Recommendation: Grilled.



BLOND SOLE

Solea senegalensis

GG, G, M, P.

1 x 12 kg. approx.

Recommendation: Grilled, sauce.



TIGER SOLE

Synaptura cadenati

GG, G, M, P.

1 x 12 kg. approx.

Recommendation: Grilled.



CLEAN TIGER SOLE

Synaptura cadenati

200-300, 300-400.

1 x 5 kg.

Recommendation: Grilled, sauce.



SWORD FISH CENTER

Xiphias gladius

1 x 10 kg.

Recommendation: Chopped, grilled.



SWORD FISH FILLET

Xiphias gladius

1 x 6 kg.

Recommendation: Grilled.



TILAPIA FILLET

Oreochromis niloticus

6 x 1 kg.

Recommendation: Chopped, Grilled.



TUNA
Thunnus obesus
1 x 6 kg
Recommendation: Grilled.



TUNA LOIN

Thunnus obesus

1 x 12 kg. approx.

Recommendation: Chopped, Grilled.



PROCESSED TUNA

Thunnus obesus
1 x 12 kg approx.

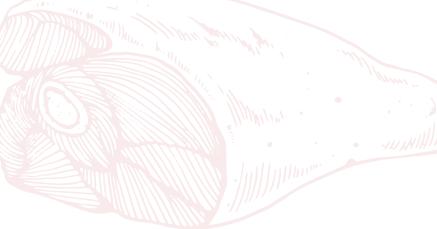
Recommendation: Chopped, Grilled.

Men/8



MARBAMAR From port to your door

## Men/8





CHICKEN BACKS

1 x 5 kg. approx.

Recommendation: Frying.



SECRET PORK

1 x5 kg. approx.

Recommendation: Chopped, grilled.



PORK SLOIN

1 x 8 kg. approx.

Recommendation: Chopped, grilled.



PORK LOIN

1 x 6 kg. approx.

Recommendation: Chopped, grilled.



PORK CHEEK
1 x 6 kg. approx.

Recommendation: Chopped, grilled.



PORK KNUCKLE

1 x 5 kg. approx.

Recommendation: Chopped, grilled.

Precooked



MARBAMAR
From port to your door

## Precoked





**CROQUETTES** Cod, ibéricas, chicken, serranas, mushrooms. 2 x 2 kg. Recommendation: Frying.



**CHEDDAR JALAPEÑOS** 6 x 1 kg. Recommendation: Frying.



**CHICKEN FINGERS** 1 x 3 kg. Recommendation: Frying.



**CHICKEN NUGGETS** 6 x 1 kg. Recommendation: Frying.



**EUROPRAWN** 1 x 2 kg. Recommendation: Frying.



**FRIED CHEESE**  $4 \times 0.5 \text{ kg}$ . Recommendation: Frying.



## Precooked



FLORED SQUID STRIPS

4 x 1 kg.

Recommendation: Frying.



MARINATED DOGFISH
1 x 2.5 kg.
Recommendation: Frying.



POTATOES 3/8
4 x 2.5 kg.
Recommendation: Frying.



POTATOE DIPPER
6 x 2 kg.
Recommendation: Frying.



SQUARE BRAVA POTATO
12 x 1 kg.
Recommendation: Frying, sauce.



ROMANE RINGS
4 x 1 kg.
Recommendation: Frying.

## Precoked





SNAILS
4 x 2.5 kg.
Recomendación: Rice, sauce.



SHRIMP PANKCAKE
12 x 0.5 kg.
Recommendation: Frying.



SURIMI
5 x 1 kg.
Recommendation: Salad.



SEAFOOD THIGHS
10 x 1 kg.
Recommendation: Frying.



SEAFOOD MIX

1 x 5 kg.

Recomendación: Rise, soup.



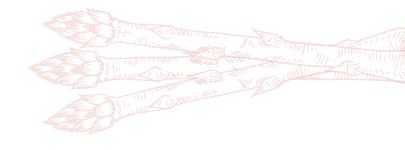
TIGER MUSSLES
2 x 2 kg.
Recommendation: Frying.

# l/enelables





## Vegelables





ASPARAGUS
5 x 1 kg.
Recommendation: Garrison, grilled.



BEBAY BEAN
4 x 2.5 kg.
Recommendation: Garrison.



CARBOY
4 x 2.5 kg.
Recommendation: Rice.



CRAMBLED WILD SPRINGS

AND PRAWNS

10 x 1 kg.

Recommendation: Garrison, stir fry.



CAULIFLOWER
4 x 2.5 kg.
Recommendation: Garrison.



GREEN PEA
4 x 2.5 kg.

Recommendation: Garrison.

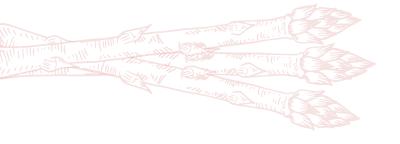


GRILLED PISTO
5 x 1 kg.

Recommendation: Garrison.



JUDIAS BEAN
4 x 2.5 kg.
Recommendation: Garrison.



## Vegelobles



ONION
10 x 1 kg.
Recommendation: Garrison.



SLICE ARTICHOKE
4 x 2.5 kg.

Recommendation: Garrison.



TENDER GARLIC
5 x 1 kg.
Recommendation: Garrison.



VEGETABLE MIX
4 x 2.5 kg.

Recommendation: Garrison.



RICE TRHEE DELIGHTS
4 x 2.5 kg.

Recommendation: Garrison.



SPINACH LEAVES

10 x 1 kg.

Recommendation: Garrison.

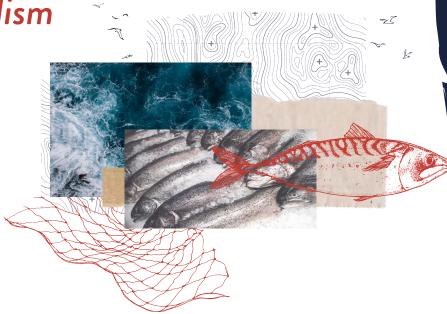


TEMPURA VEGETABLES
5 x 1 kg.
Recommendation: Frying.

Value chain

\_Proffessionalism

We know how much you value stability in the offer and in the type of product. That is why we are in all origins to be able to locate and bring any species in a stable and continuous way, always respecting the biological stoppages.





### **Processes**

At Marbamar, we carry out the preparation and packaging process, allowing us to adapt the format of the product to the needs of our customers (sliced, fillets, pieces, I.Q.F, etc.)

### **Facilities**

More than 30.000 m3 of facilities in Santa Pola and Cádiz where we maintain the cold chain and the original quality of the product. Al the present, we place our facilities at your disposal with our cold storage rental service.



## Value chain

### Digitalization

In 'traditional' way is the answer to the changes of the new era where participation of human and technical personnel, together along with technology is transforming us into the highly qualified company that market demand.





Our commercial advisors are highly qualified in products and customer experience, knowing in depth the needs produced by quality, format, continuity, and always committed to the traditional values of the company.

### Quality guaranteed

Our facilities at source and destination guarantee the best quality in our frozen fish and seafood in compliance with the current regulations.

From port to your door is our best traceability.





#### **▶** marbamar.com

#### Santa Pola Headquartes (Alicante)

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